



# Using Exact Sciences Models for Understanding Social Phenomena Session 1 - Introduction

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Course # 55772



Hi, I am Dr. Renana Peres

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We meet here, Sprinzak 202  
Wed 15:00-17:45

Dr. Renana Peres



Dr. Renana Peres

**Fields**

Marketing  
Physics

**Institutions**

Hebrew University of Jerusalem

2006: PhD, Marketing

2004: MBA

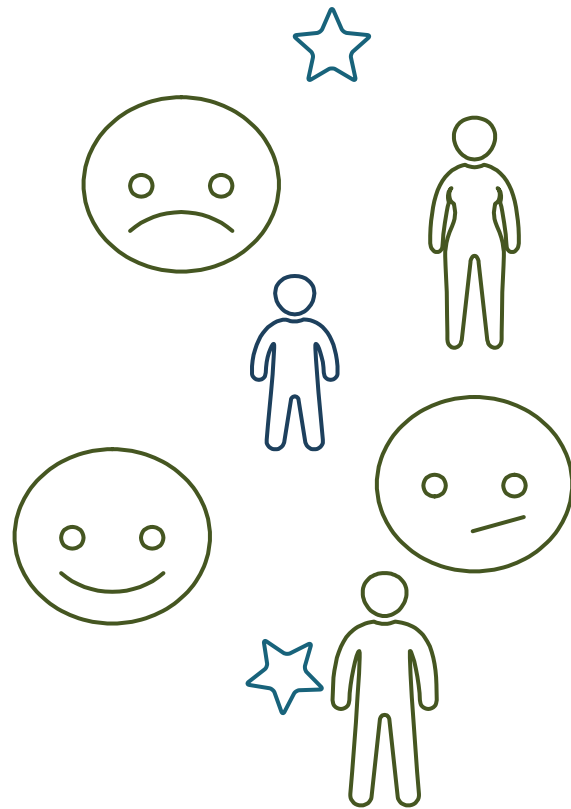
1994: M.Sc. Physics

1991: B.Sc. Physics



WIKIPEDIA  
The Free Encyclopedia

# WHO ARE YOU?






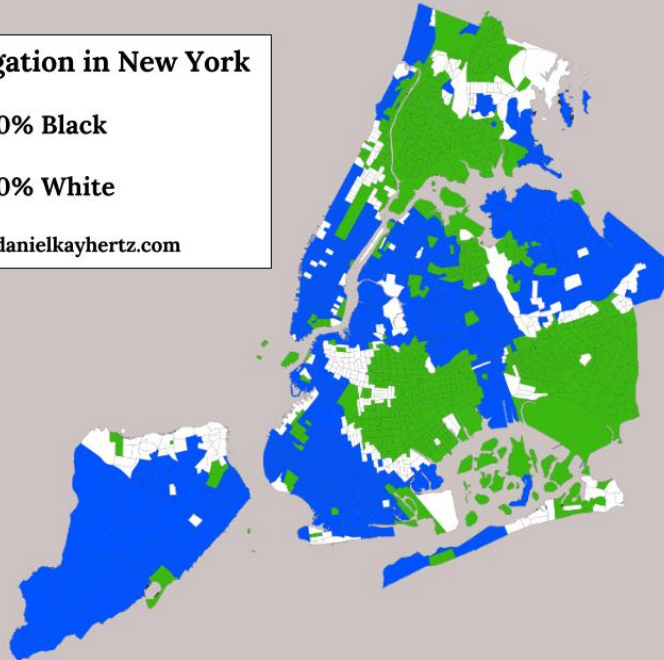
## The issue of urban racial segregation

### Segregation in New York

 < 10% Black

 < 10% White


danielkayhertz.com



Data based on 2010 Census

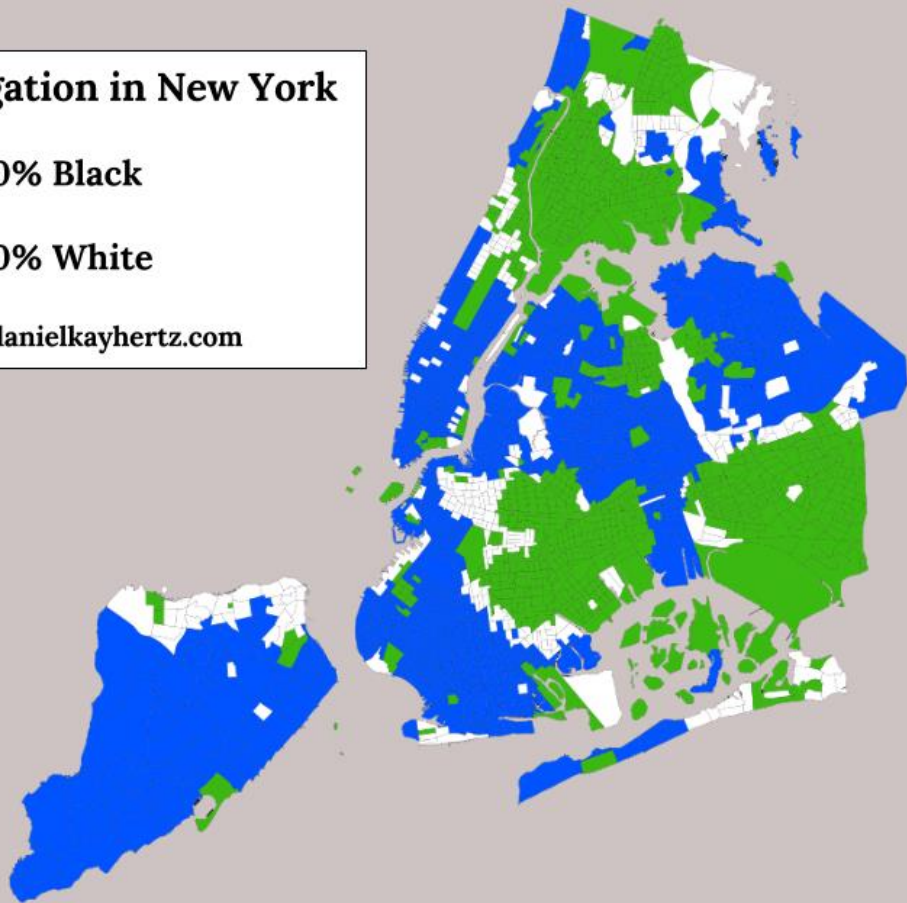
The median black New Yorker lives in a neighborhood with very few white people, and vice versa.

## Segregation in New York

 < 10% Black

 < 10% White

[danielkayhertz.com](http://danielkayhertz.com)

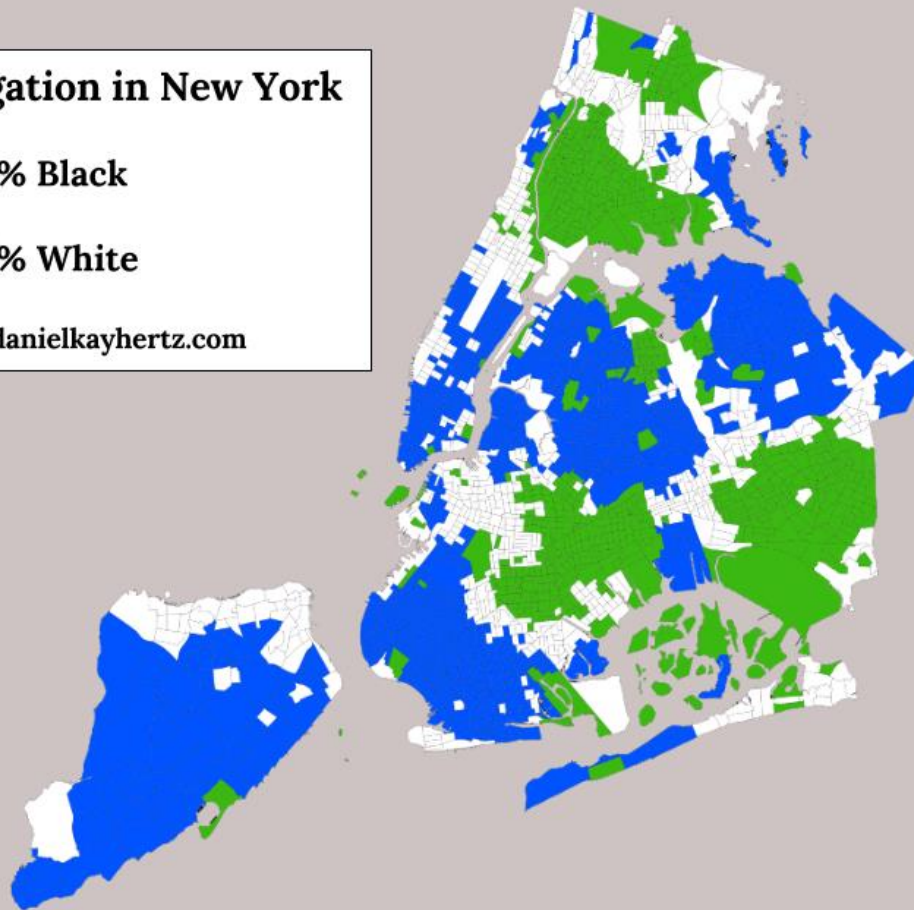


## Segregation in New York

 < 5% Black


 < 5% White

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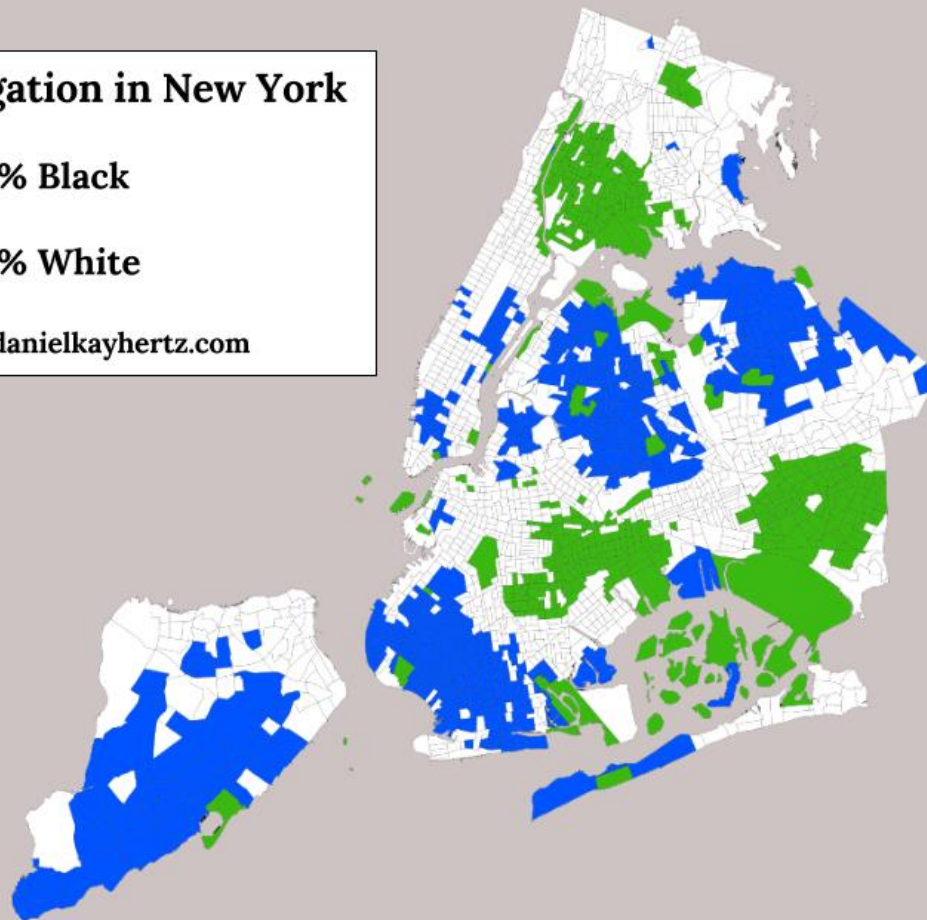


## Segregation in New York

 < 2% Black

 < 2% White

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**Is segregation  
a bad thing?**

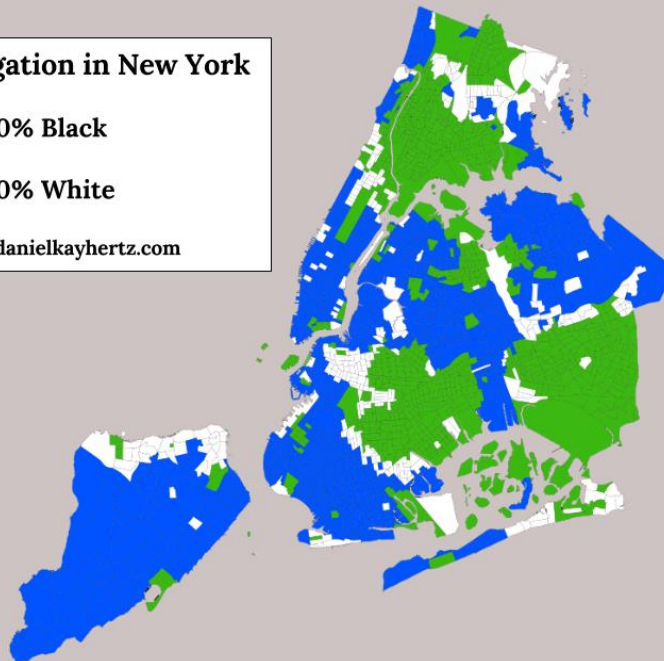


“when poverty rates and segregation are high in metropolitan areas, those regions perform economically worse relative to less segregated places. Segregated regions – by race as well as skills – have slower rates of income growth and property value appreciation. And this isn’t just true for minority families stuck in segregated pockets of inner-city poverty. It’s true for everyone, the suburbs and city alike.”

Li, Campbell, and Fernandez 2013



## What could be the reasons?



Data based on 2010 Census

Macroeconomic changes

Discrimination

Urban Structure

Another reason?



## Administrative Details

**40%** 6-8 Homework assignments

**60%** Exam



Course readings, lectures,  
and assignments will be  
posted on Moodle

# 1

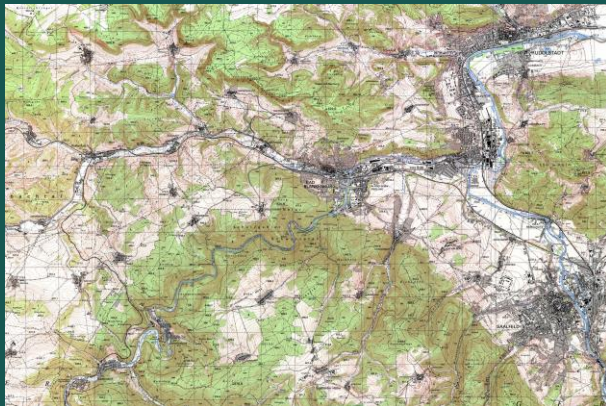
## What is a model?

Let's start with some definitions

A model is a stylized representation of reality  
that is easier to deal with and explore  
for a specific purpose than reality itself.

Lilien and Rangaswamy 1975

# Example?





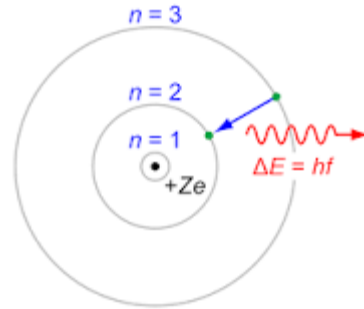
## Representation can be ...

Bohr's Hydrogen Atom model 1913

### Verbal

“A positively charged nucleus, comprised of protons and neutrons, surrounded by a negatively charged electron cloud. In the **model**, electrons orbit the nucleus in **atomic shells**.”

### Graphic



### Mathematical

$$mvr = nh/2\pi$$

$m$  = electron's mass  
 $v$  = electron's velocity  
 $n=1,2,3..$   
 $h$  = Planck's constant  
 $6.62607004 \times 10^{-34} \text{ m}^2 \text{ kg / s}$



## A Model's Building Blocks

Purpose

Assumptions

Variables and  
Parameters

Predictions





## Purpose

### Why do we need a model?

The reason for constructing the model

The prism through which the modeler looks at reality

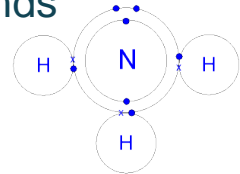
### A physicist's perspective

Understanding light emission

$$mvr = nh/2\pi$$

### A chemist's perspective

Understanding compounds



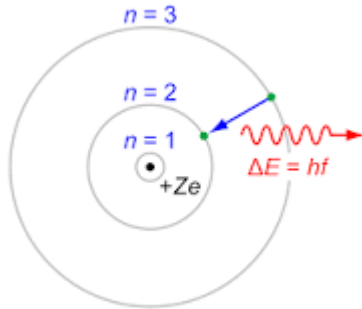


# Assumptions

The part of reality the model simplifies

## Bohr's atom

What are the assumptions?



## Newton's laws of motion

$$d = v_0 t + \frac{1}{2} a t^2$$

d= displacement  
 $v_0$ = initial velocity  
a= acceleration  
t= time

Assumptions?



# Are all assumptions valid?



“For every complex problem there is a solution that is simple, neat, and wrong.”

**HL Menken**



“Things should be made as simpler as possible - but no simpler”

**Albert Einstein**



“Nothing is build on stone; all is build in sand. But we must build as if the sand were stone.”

**Jorge Luis Borges**



## Variables and Parameters

### Parameters

The model's components that do not change.

If constant across scenarios, they are called... constants.

### Variables

The model's moving parts

# The model represents the relationships between the parameters and the variables

Driven by theory



$$d = v_0 t + \frac{1}{2} a t^2$$



$$mvr = nh/2\pi$$



$$pr\_buy = 1 - (1 - p) \cdot (1 - q)^{N(t)}$$

## A formal model of models

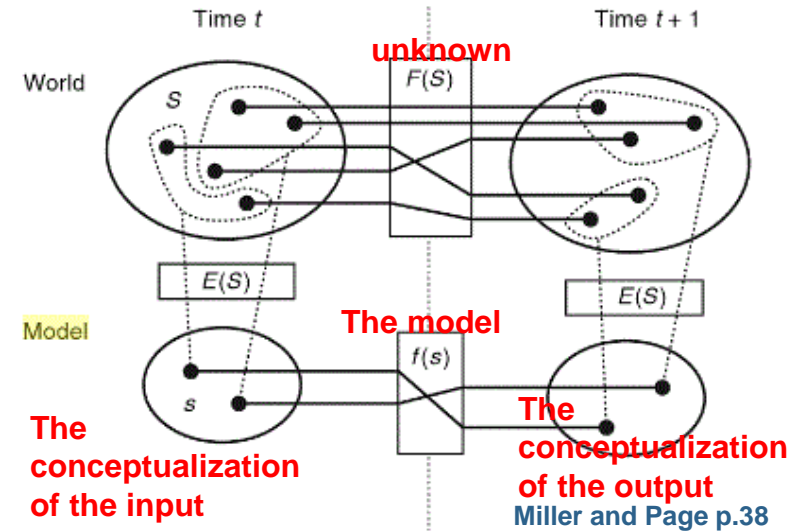
The model captures the phenomenon if  $f(E(S)=E(F(S)))$

**Example:**  $d = v_0 t + \frac{1}{2} a t^2$

Measure  $a, t, v_0$  - this is the  $E$  of the input

Measure  $d$  - this is the  $E$  of the output.

In real life:  $d=F(a, t, v_0)$ . We do not know  $F$ . We can only measure the inputs and the output. If the output  $d$  is indeed  $v_0 t + \frac{1}{2} a t^2$ , the model works.



# 2

**Can we use  
the same logic  
in social  
studies ?**

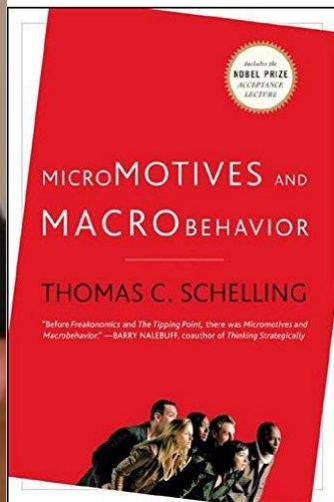
Let's go back to our opening example



## Schelling's segregation model



1921-2016



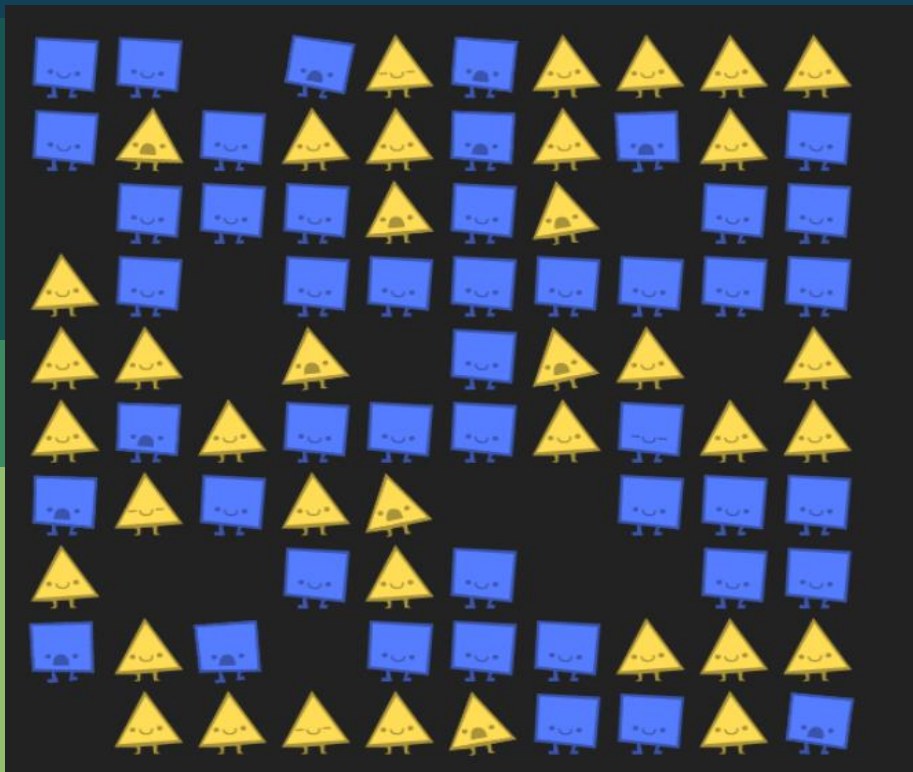
Segregation does not necessarily depend on socioeconomic status, discrimination, or urban structure.

It is a natural process which can be described using a very simple game-theoretic model.





## Welcome to Polygon town



**50%** Triangles

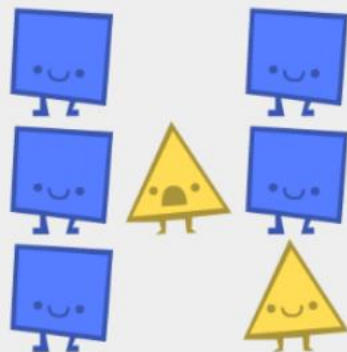
**50%** Squares

## Our Polygons are slightly “shapist”

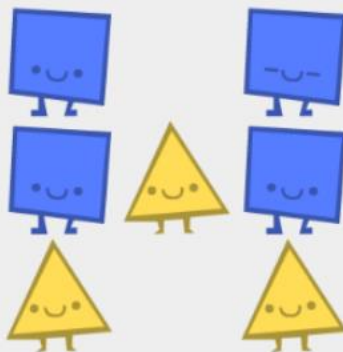
You can only move them if they're unhappy with their immediate neighborhood. Once they're OK where they are, *you can't move them until they're unhappy with their neighbors again*. They've got one, simple rule:

**“I wanna move if less than  $\frac{1}{3}$  of my neighbors are like me.”**

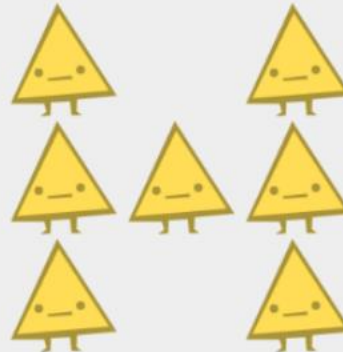
## Our Polygons are slightly “shapist”



**unhappy:** only 1 out of 6 neighbors are like me. less than  $1/3$ .



**happy:** 2 out of 6 neighbors are like me. exactly  $1/3$ .



**meh:** all neighbors are like me. (also meh if i've got no neighbors)

**Harmless, right ?**

**Every polygon would be happy with a mixed neighborhood.  
Surely their small bias can't affect the larger shape society that much?**

**Well...**

**<http://ncase.me/polygons/>**



## Wrapping up

### **Small individual bias → Large collective bias**

You might not be shapist, but slightly shapist individuals create shapist societies

### **The past haunts the present**

Being non shapist does not help in a segregated world

### **Demand diversity near you**

Desegregating a segregated world demand active call for diversity



## Schelling's building blocks ?

Purpose

Assumptions

Variables and  
Parameters

Predictions



## Testing the model

Clark 1991

### Preferences

79% of white households said they won't be comfortable in neighborhoods with more than 20% blacks.

### Behavior

The majority of black households tend to relocate within the areas that are more than 50% black.

Table 1. Data for Preference/Tolerance Schedule, Kansas City

Preferred Neighborhood Ratio by Whites				Preferred Neighborhood Ratio by Blacks*			
	Number whites	Cumulative	Number blacks		Number blacks	Cumulative	Number whites
All black	0	0	0	All white	2	2	$\infty$
9:1	0	0	0	9:1	3	5	45
4:1	0	0	0	4:1	3	8	32
2.333:1	0	0	0	2.333:1	3	11	26
1.5:1	3	3	5	1.5:1	7	18	27
1:1	63	66	66	1:1	52	70	70
.666:1	22	88	59	.666:1	7	77	51
.429:1	47	135	58	.429:1	2	79	34
.25:1	73	208	52	.25:1	1	80	20
.111:1	126	336	37	.111:1	1	81	9
All white	268	602	0	All black	5	86	0

\* Sample adjusted to city size.



**Does this model use exact sciences methods?**

Actually yes. This is a very similar model to the model of ferromagnetism in physics.

**Wait and see...**





**In this course we will go through several such phenomena**

## **Creation of social norms**

## **Political and social movements**

Riots, strikes, migration waves

## **Stock market behaviours**

Bubbles, synchronicity, fads and herding

## **Formation of societies**

Towns, minorities etc,

## **Culture**

Evolution of genres, trends in popular music, music piracy.

## **Organizations**

Rivalry, collaboration, relationships with distributors.